

SOFTIP®

Company Profile

the 1990s, the number of people in the UK who are employed in the public sector has increased by 1.5 million, from 2.5 million in 1980 to 4 million in 1998. The public sector has become a major employer in the UK, and its growth has been a key factor in the overall growth of the economy.

The public sector has also become a major provider of social services, and its growth has been a key factor in the overall growth of the economy. The public sector has become a major provider of social services, and its growth has been a key factor in the overall growth of the economy.

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Profile

Helping to better manage
more than 8500 companies
in Slovakia and abroad



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Who we are

We are SOFTIP – and
we are one of the most
progressive Slovak IT
companies with a stable
market position



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Our long history proves
that we are ready for new
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People are our most
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We bring the widest
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A portrait of Dušan Guldan, a middle-aged man with grey hair and a goatee, wearing a blue button-down shirt and a dark blue textured blazer. He is sitting on a grey couch, looking off to the side with a slight smile. The background is a light blue wall.

Company
profile

**Helping to better
manage more than 8500
companies in Slovakia
and abroad**



Dušan Guldan
Chairman of the Board, Executive Director
and ESS Division Director



As one of the leading IT products and service provider, SOFTIP has been providing innovative complex IT solutions for nearly three decades to help better manage thousands of businesses and organizations of all sizes in Slovakia and abroad.

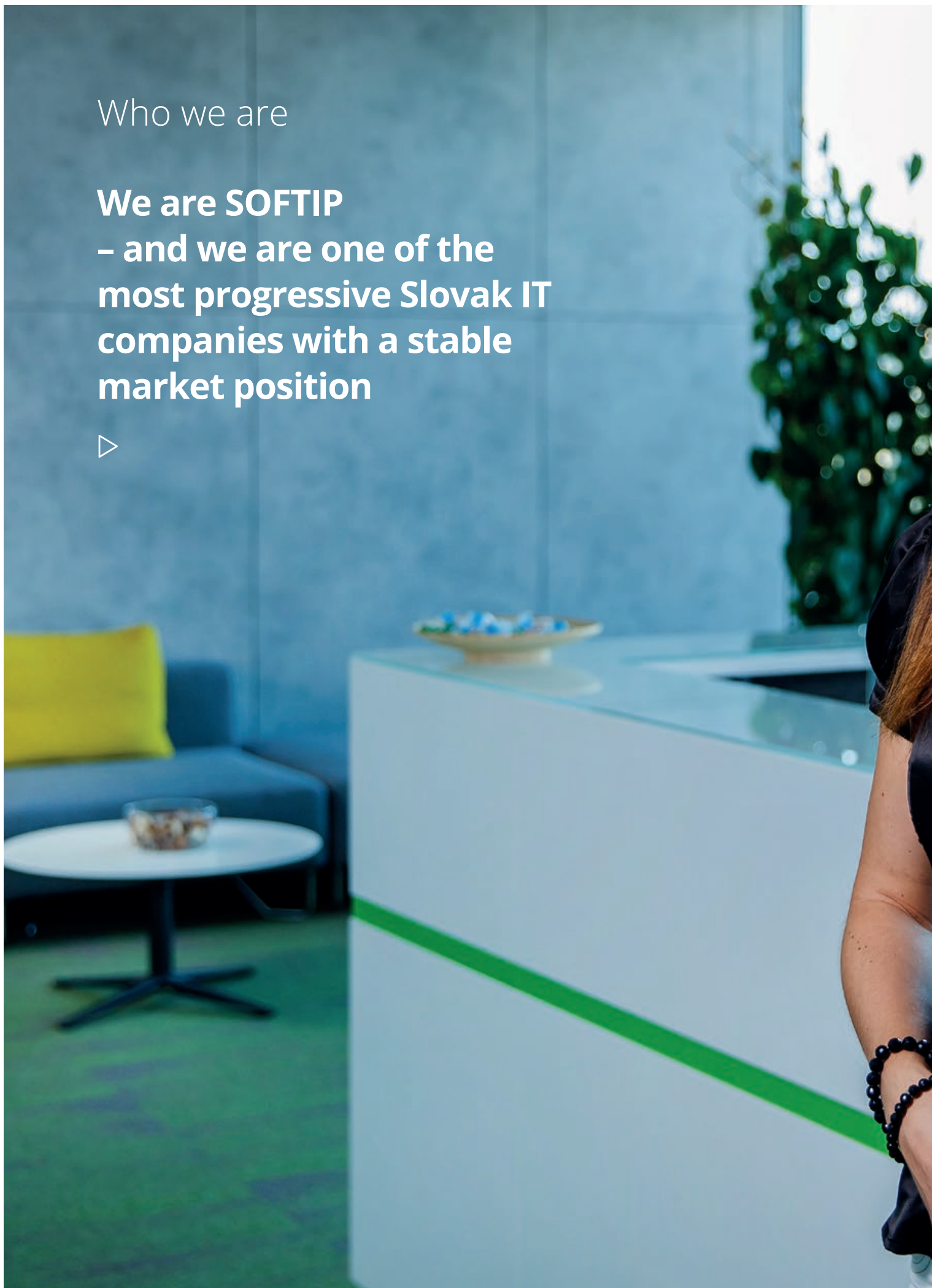
We bring the widest portfolio of products and services on the market. We are here for everyone looking for ERP systems, HR management solutions, Production management systems or professional Management information systems.

In addition to providing information systems to companies, we are also designing and delivering technical and technological infrastructure at the appropriate qualitative level.

Our custom-made solutions can cover even the most specific needs of customers from different industry sectors.

Who we are

We are SOFTIP
– and we are one of the
most progressive Slovak IT
companies with a stable
market position





We are the largest Slovak producer of enterprise information systems

For quite some time, we have claimed the number one position in the Slovak enterprise information system market category of the annual ERP market survey organised by the technology magazine PC Revue (NEXTECH). Among our customers are the largest companies whose products are known and used by everyone on a daily basis.

The most successful SAP Business One implementation partner

We have received multiple awards as the Best SAP Business One Partner in Slovakia. Our teams have implemented more than half the projects involving this most popular ERP system in the world for small and medium-sized enterprises in Slovakia. Furthermore, our solutions can also be found in the Czech Republic, Germany, Great Britain and other European countries.

Best Microsoft partner

For the third time, we won the Microsoft Partner of the Year award, which Microsoft offers every year in recognition of its best partners in individual countries. Along with ten prizes in the prestigious Microsoft Awards, this represents an exceptional achievement not just in the Central European region, but globally.

History

1991

SOFTIP Ltd. foundation

On 26.3.1991 SOFTIP Ltd. is founded in Banská Bystrica. Our software application for Payroll and Salaries is a huge success - in the very first year of our existence we have 223 contractual partners and 27 employees.

1994

Entry to Czech market

We successfully enter the Czech market of information systems for pension funds. We found our subsidiary in Prague.

1997

SOFTIP Ltd is transformed into a joint-stock company

2002

IT Slovak Association

We become a member of ITAS, association of the most significant Slovak and foreign professionals in the information and communications technology sector.

2004

ISO 9001:2000 Certificate

We vindicate the Quality Management System Certificate according to ISO 9001:2000 for all company processes.

2005

Microsoft GOLD Partner

We meet the qualification requirements of the Microsoft Partner Programme as a gold competency partner.

National Quality Award

We win this award for excellent results in the final of the Slovak National Quality Award competition in the category of large service providers.

2007

Start of the cooperation with SAP

We sign the partner contract on cooperation with the global leader in the field of enterprise information solutions – SAP.

2012

PMK Invest entry

New stakeholders enter SOFTIP.

2013

Implementation of Integrated management system (IMS)

The quality management system according to EN ISO 9001:2008 implemented in 2004 was complemented with four management systems according to international standards.

2017

Acquisition of GT Systems 2

We further strengthen our position in the SME segment. By combining the SOFTIP and GT Systems 2 product portfolio, we create the most comprehensive offer of information systems for small and medium-sized enterprises.

2019

Award of Excellence

We won the 2019 Award of Excellence in the category of Corporate Social Responsibility.

SAP Gold Partner

We achieved the highest status under the SAP partner programme.

Slovak number one

We defended the title of the largest Slovak producer of enterprise information systems.



Our team

People are our most important asset



It's not a cliché, it's a fact. Without a good team, we simply would not be able to provide quality services and develop top products.

Our team is comprised of 180 experts with certificates for the latest technologies and project management. All of us have a passion for modern IT technologies in common, and the desire to discover new possibilities in this area.



Dušan Guldán

Chairman of the Board, Executive
Director and ESS Division Director



Radovan Báľent

Member of the Board
and SME Division Director



Martin Vlčko

Member of the Board
and Finance Director



Ján Schwarz

Technical Director



Marek Sedliak

Innovations Director



Miroslav Tobiáš

SME Division Sales Director



Marián Baranovič

Operations Director

Organizational structure

Two divisions, countless possibilities





ESS Division Enterprise Solutions and Services

The ESS Division focuses on the public, finance, retail, services, production, energy and utility sectors. It delivers services, solutions and products characterized by their uniqueness and complexity. Focus on the customer's core business activities helps us deliver solutions that meet the needs and requirements of each customer's unique business.

SME Division Small and Medium Enterprises

The SME Division implements our in-house ERP solutions, HR systems and solutions from our partner SAP with a range of add-ons. The division deploys its specialized team to design and complete the full delivery of complex system services including hardware and software. It also provides complete support through its Call Centre, Helpdesk and Remote Support.

An easy and flat structure creates ideal prerequisites for providing our customers with addressed and personalized service. It allows us to provide an immediate feedback to their requirements and provide the customers with the right experts and makes easier not only the service but also new product deployment.

Both divisions of the company have competence centres that are responsible for individual product ranges or service segments, where the objective is to gather unique know-how and form employee relationships with the given products and services, in order to create the best possible conditions for their further development.

Products
and services

**We bring the widest
product and service
portfolio**



**ERP
SYSTEMS**



**HR
SYSTEMS**



**MANAGEMENT
IS**



**PRODUCTION
SYSTEMS**



**CUSTOMER
IS**



SERVICES

Radovan Bálent
Member of the Board and SME Division Director



We offer everything that a company in IT could need.

We know the specifics and peculiarities of individual segments and related processes. A broad portfolio of our own solutions is complemented by the top products resulted from strategic partnerships with Microsoft and SAP. We develop all the solutions to meet individual needs of each customer.

Except for the ERP systems, we design IT infrastructure, implement custom products and solutions and provide complex IT services and consultations. The scope of our services makes us a Slovak IT market leader.



ERP Systems

An Enterprise Resource Planning system focused on the area of production, logistics, distribution, supplies, invoicing and accounting concerning companies of all size

SOFTIP PROFIT PLUS

The most popular Slovak ERP system

SOFTIP PACKET

A proved ERP system for small companies

SAP BUSINESS ONE

Globally widest ERP system for small and medium-sized enterprises

SAP ERP

An ERP system with a high segment specification for medium-sized and large companies

KEEPI

Online accounting for sole-traders with the basic functionality provided free of charge



HR Systems

An information system for HR management from staff recruitment and selection, their adaptation, development, education to assessment and remuneration

SOFTIP HR PLUS

The most popular information system for salary and wage processing

SOFTIP HAPPY HR

An upgraded web application for modern HR management

ATTENDANCE SYSTEMS

An intelligent solution to register staff attendance



Management IS

Software tools for managers to support planning and decision-making at all management levels

SOFTIP BI

A custom-made management information system



Production Systems

The most complex offer of solutions within production enterprises operating in different industrial segments

SOFTIP PRODUCTION

A complex information system for planning and managing custom-made production

SOFTIP MONACO

A next generation information system for technical documentation

SOFTIP ADDON PRODUCTION

SAP Business One AddOn application for production register and management

SOFTIP SYSKLASS

A proved specialized software for technical preparation of production



Customer R IS

Complex and unique solutions and products covering the most specific customer requirements

SOFTIP AUDIT

Complex planning and processing of internal audits in line with EN ISO 19011:2011

SOFTIP AUTHOR ROYALTIES

An information system for calculating author and artist royalties

SOFTIP EVO

Information system for electronic public procurement

SOFTIP EZO

An information system for recording contracts and orders

SOFTIP FRP

An information system for project financial management

SOFTIP GARANT

A group of products focused on supporting pension company performance and management

SOFTIP HR PORTAL

Information system for modern Human Resources management

SOFTIP CONSOLIDATION

An IS for fast and repeated setting of consolidation package

SOFTIP AERIAL MONITORING

Unmanned research, monitoring, surveillance and processing of scanned data

SOFTIP RECEIVABLES

Information system for registration and management of receivables

SOFTIP INSURANCE

An information system to manage the processing of insurance events in companies

SOFTIP COMMISIONS

IS for registration and management of the network of traders and intermediaries

SOFTIP SIMBIZ

An economic simulation game focused on teaching economic praxis



Services

The widest IT service portfolio in Slovakia covering all needs in the IT area

CLOUD SOLUTION PROVIDING

The latest Microsoft cloud technology guaranteed by the best service of its top partner

IT DEVELOPMENT CONCEPT

IT strategy created in cooperation with experts

MICROSOFT AZURE

A flexible cloud platform for modern companies

MICROSOFT SHAREPOINT

A portal solution for team cooperation and document administration

OFFICE 365

Office that you have already known, enriched by tools supporting cooperation

SERVICE OUTSOURCING

Personnel and salary outsourcing, e.i. outsourcing in the IT area

MAINTENANCE AND SERVICE

A wide spectre of professional services from Audit to Back-up

SOFTWARE HOUSE

Custom software development, including follow-up support and care

TRAININGS

Legislative seminars, trainings on SOFTIP applications, individual education

Support and maintenance

**We offer service,
that you can rely on**



Our customers have the opportunity to establish a long-term relationship with us via contract on Service Level Agreement (SLA – Service Level Agreement). It is a repeated provision of service in agreed quality and size. From the point of view of a customer a tailor-made SLA can be perceived as an additional service with an added value related to the usually provided service.



Helpdesk

You can find updated current information on software products, including the possibility to download a new version and related auxiliary documentation at cpz.softip.sk. Here, you can also register your problem or a question on the software you use, as well as to monitor the solution status.

All SOFTIP customers can become the CPZ users when they fill in a registration form.



Call Centre

Do you need professional advice on our applications? You will be provided an instant phone consultation with our professionals on all applications you use. Call 048 43 58 600 or 02 205 701 15 (for SAP Business One). The main condition for a successful communication is your assigned licence number.

Call Centre is available every working day from 8:00 A.M. till 16:00 P.M.



Service Line

Are you interested in the service provided by our professional consultants? Call 048 4358 700 or write us at SMEsluzby@softip.sk. You can order a service provided by our consultants including the service of Remote support for customers.

The service line is available every working day from 8:00 A.M till 16:00 P.M.



Remote Support

A remote support allows our customers to use all services provided by our consultants in the shortest time possible via remote access (Go To Assist –GTA).

For entering the Application you need a user code provided by a SOFTIP professional.

References

**Our success
is the success
of our
customers**



Size doesn't matter. We provide our services to thousands of companies, from small businesses to multinational corporations, whose products are popular and familiar. We grow together.



Retail and Services

AIR CARGO GLOBAL, ASBIS SK, ATENA - PERSONAL CONSULTING, ColosseoEAS, DATALAN Quality Instruments, Direct Parcel Distribution CZ, Direct Parcel Distribution SK, ENERGOINVEST, FORTUNA SK, INCAR, INDEX NOSLUŠ, KOSIT, KPMG Slovensko Advisory, Letisko Sliač, McROY Jobliner, Medirex Servis, MEDUSA GROUP, Nitrianska teplárenská spoločnosť, Ochrana a bezpečnosť SE, Odvoz a likvidácia odpadu, Prievidzské tepelné hospodárstvo, SAD Prešov, SAD Prievidza, SEPS, Slovak Investment Holding, Slovenská autobusová doprava Dunajská Streda, Slovenská autobusová doprava Trenčín, Slovenská autobusová doprava Žilina, SLOVNAFT TRANS, Trenkwalder, UPC BROADBAND SLOVAKIA

Industry

ATTACK, Baliane obchodu Poprad, Berndorf Sandrik, Bau3Mex, Cestné stavby Liptovský Mikuláš, CNC frézovanie, Danfoss Power Solutions, DIN - TECHNIK, DKI Plast, DREVONA PRODUCTION, Elba, ENPAY TRANSFORMER COMPONENTS, EURO-BUILDING, europlac, FESTAP, FIMAD, GALMM, Heineken Slovensko, IKEA Industry Slovakia, Illichmann Castalloy, KERKOTHERM, Klauke Slovakia, Klauke UK, KONŠTRUKTA – Industry, LED-SOLAR, linea – D, LOKO TRANS Slovakia, MERCHYOU, Metsa Tissue Slovakia, Milan Tomaškovič – ToMaC, Mlyn Kolárovo, MATADOR HOLDING, MONDI SCP, MSA, NORWIT SLOVAKIA, Novoplast, OMNIA KLF, Pivovar STEIGER, PLASTEX, Považská cementáreň, PRELIKA, Renost, RKS Trenčín, QUILTEX, SHP Group, SL SLOVAKIA, Slovalco, STAROPRAMEN-SLOVAKIA, STAVEX Nitra, STM Slovakia, TATRA TRUCKS, TATRAMAT – ohrievače vody, TAYLOR-WHARTON SLOVAKIA, TESLA STROPKOV, TUCHYŇA VÝTAHY, U. S. Steel Košice, VIPO, Witzenmann Slovakia, ZF Slovakia, ZVL auto

Wholesale and Retail

COOP Jednota, BILLA, COREX, COREX SERVIS, dm drogerie markt, EUROSAM, IKEA Components, JANEBA TIME SR, KOFT Bratislava, LORIKA Slovakia, MABO, MEDITRADE, NITRAZDROJ, PHOENIX Zdravotnícke zásobovanie, SLOWOOD Ružomberok

State and Public Administration

Generálna prokuratúra Slovenskej republiky, LESY Slovenskej republiky, Ministerstvo kultúry Slovenskej republiky, Ministerstvo životného prostredia, Národná agentúra pre sieťové a elektronické služby, Slovenská agentúra životného prostredia, Slovenská akadémia vied, Slovenská inovačná a energetická agentúra, Slovenská zdravotnícka univerzita v Bratislave, Slovenské národné múzeum, Štatistický úrad Slovenskej republiky, Štátna ochrana prírody Slovenskej republiky, Úrad pre dohľad nad zdravotnou starostlivosťou, Úrad pre verejné obstarávanie, Ústredie práce, sociálnych vecí a rodiny

Utilities

Podtatranská vodárenská spoločnosť, Severoslovenské vodárne a kanalizácie, SLOVENSKÝ VODOHOSPODÁRSKY PODNIK, Stredoslovenská vodárenská prevádzková spoločnosť, TEPELNÉ HOSPODÁRSTVO Košice, Trenčianske vodárne a kanalizácie, Západoslovenská vodárenská spoločnosť

Finance

Aegon Pojišťovna, Conseq penzijní společnost, DÔVERA zdravotná poisťovňa, a.s., Erste Group, KB Penzijní společnost, NOVIS Poistovňa, OVB Allfinanz Slovensko, PB Finančné služby, Union poisťovňa, Union zdravotná poisťovňa, Všeobecná úverová banka

Healthcare

Detská fakultná nemocnica s poliklinikou Banská Bystrica, Falck Záchranná, Univerzitná nemocnica Martin, Ústredná vojenská nemocnica SNP Ružomberok, Železničné zdravotníctvo Košice

Partners

**We closely
cooperate with the most
important IT companies
in the world**



Evidence of our know-how and experience is provided by our certificates and awards from global leaders



Achieving the highest obtainable competences in individual partner programmes and our prestigious certificates and awards bear witness to the fact that, even as a Slovak business, we can not only keep up with the best but also be their respected partners.

Ten wins in the prestigious Microsoft Awards competition. A three-time Microsoft Partner of the Year winner. The best long-time SAP partner for SAP Business One solutions. Numerous certificates from renowned global companies. This is also SOFTIP.

A list of all partners is published at www.softip.sk.

Gold
Microsoft Partner




SOPHOS

CITRIX®



Lenovo

FUJITSU

Management
systems

**Professionalism
and quality
are our basic
principles**



Martin Vlčko
Member of the Board and Finance Director





ISO 9001
Quality Management
System



ISO 10006
Guidelines for quality
management in
projects



ISO 14001
Environmental
Management System



ISO 45001
Occupational Health
and Safety Assessment
System



ISO 37001
Anti-corruption
management system



ISO/IEC 27001
Information Security
Management System



ISO/IEC 20000-1
IT service management
system



ISO/IEC 27018
Management system
of personal data
protection in the cloud

SOFTIP has built-in Integrated Management System (IMS) according to international standards.

The Integrated Management System was certified by the renowned TÜV SÜD Slovakia certification company. SOFTIP successfully met all conditions and requirements of the certification, approving its responsible attitudes towards environmental issues and employees' health, as well as information security and access control. SOFTIP is also bound to apply the latest techniques for effective system and process management.

The built-in Integrated Management System entitles SOFTIP to be considered the responsible company providing the highest added value for its customers.

Social responsibility

We are a company capable of inspiring others



Companies today have a much greater ability to influence their surroundings than in the past, and they should do so in a positive way.

At SOFTIP, we don't see social responsibility only in terms of the money invested, which is perhaps the easiest way, but we try to use our assets - experience and skills - and reach out to our employees to engage personally and invest their time and effort in social responsibility projects.



Supporting blood donation

We organise the SOFTIP BLOOD DROP event in Banská Bystrica, which attracts dozens of volunteers every year at the turn of October and November. The main goals of this event is positive motivation for all those who are considering blood donation.



Supporting sports talents

For several years, SOFTIP has been the titular partner of the Three Kings Night Run through the streets of Banská Bystrica, which regularly starts the Marathon BB Tour season on 6 January. We organize several sports events, including traditional spring cycling, and summer and winter team building.



We are interested in strong human stories

SOFTIP has long been one of the largest supporters of the Down Syndrome Society in Slovakia. We are very pleased that we have also been able to spread awareness of the need to help among our employees and initiate various volunteer events and collections to support the Society's activities.



Helping others to help

We are also a proud partner of the Planet of Experiences for Children project, which through a series of events for children tries to make the summer days of children from orphanages more pleasant.



We are considerate of the planet

We try to minimise the waste that we create and we separate waste at all workplaces. Instead of plastic bottles, we provide water in glass containers. We have made many of our processes electronic and we save paper and toners. We optimise our business trips, use conference calls and remote document sharing. We cycle to work.



We belong to Outstanding companies

For our engagement in corporate social responsibility projects, SOFTIP received the Certificate of Excellence for 2019 in the Corporate Social Responsibility category.



SOFTIP in numbers

1991

Year of foundation

9

Offices

8 500+

Customers

180

Employees

18,2

Revenues (2019) in mil. EUR

11,6

Added Value (2019) in mil. EUR





SEAT & INVOICING ADDRESS:

SOFTIP, a. s.
Krasovského 14
851 01 Bratislava – mestská časť
Petržalka
Slovenská republika

POST ADDRESS & CONTACT:

SOFTIP, a. s.
Europa Business Center
Na Troskách 26
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