

SOFTIP®

Company Profile

Helping to better manage thousands of companies



Who we are

We are SOFTIP, one of the leading providers of IT products and services in Slovakia



History

Three decades of innovation, challenges, and shared victories



People

Together we are creating the digital future



Organizational structure

Three divisions, countless possibilities



Product portfolio

We have the most comprehensive portfolio of IT products and services



Support

We offer a service you can rely on



References

Our customers' satisfaction comes first



Partners

We closely cooperate with the world's leading IT companies



Partners

Evidence of our know-how and experience is provided by our certificates and awards from global leaders



Management systems

Professionalism and quality are our basic principles



Corporate social responsibility

Believing in good, doing good



SOFTIP in numbers

We don't just measure success by numbers, they can reveal a lot about us



Company profile

Our products and services cover all key business processes from HR management to finance, production, logistics, through to IT services. Using our many years of experience we've become a reliable partner for large and small companies in different branches of the industry, for companies involved in service provision, retail, utilities, finance and public administration. We have successfully established ourselves on foreign markets.

We are developing our own solutions and tailor-made tools to meet the clients' requirements and we cooperate with global players in the field of enterprise process digitalization. Our products and services integrate the latest trends, such as cloud, artificial intelligence, Big Data or the Internet of Things (IoT).

SOFTIP is a member of the international SYNTECA group.

A portrait of Martin Vlčko, a man with short dark hair and a light beard, wearing a dark blue blazer over a light blue button-down shirt. He is looking directly at the camera with a slight smile. The background is a blurred green wall.

**We are SOFTIP, one of the leading providers
of IT products and services in Slovakia**

Martin Vlčko

Chairman of the Board of Directors, CEO and ESS Division Director

Who we are

Slovakia's leading ERP provider

For quite some time we have claimed the number one position in the Enterprise resource planning systems manufacturer category of the annual ERP market survey organised by the technology magazine NEXTECH.

A Microsoft technology leader in the CEE region

As a Microsoft Solutions Partner, we have achieved the highest possible partnership level. We have also been repeatedly awarded the title of Microsoft Partner of the Year, which Microsoft presents annually to recognise its best partners in individual countries.

The most successful SAP Business One implementation partner

We have received multiple awards as the Best SAP Business One Partner in Slovakia. Our teams have implemented more than half of all the projects involving the world's most successful ERP system in the Slovak Republic.

History

Three decades of innovation, challenges, and shared victories

1991

SOFTIP Ltd. foundation

On 26.3.1991 SOFTIP Ltd. Is founded in Banská Bystrica. Our software application for Payroll and Salaries is a huge success - in the very first year of our existence we have 223 contractual partners and 27 employees.

1994

Entry to Czech market

We successfully enter the Czech market of information systems for pension funds. We found our subsidiary in Prague.

1997

SOFTIP Ltd is transformed into a joint-stock company

2004

Quality Management System Certificate

We vindicate the Quality Management System Certificate according to ISO 9001:2000 for all company processes.

2005

Microsoft GOLD Partner

We meet the qualification requirements of the Microsoft Partner Programme as a gold competency partner.

National Quality Award

We win this award for excellent results in the final of the Slovak National Quality Award competition in the category of large service providers.

2007

Start of the cooperation with SAP

We sign the partner contract on cooperation with the global leader in the field of enterprise information solutions – SAP.

2012

PMK Invest entry

The current shareholders are joining SOFTIP.

2013

Implementation of the Integrated Management System (IMS)

The quality management system according to ISO 9001:2008 is supplemented by four other management systems: the Information Security Management System, the Project Quality Management System, the Environmental Management System and the Occupational Health and Safety Management System.

2017

Acquisition of GT Systems 2

We further strengthen our position in the SME segment with focus on manufacturing companies.

2019

Award of Excellence

We won the 2019 Award of Excellence in the category of Corporate Social Responsibility.

SAP Gold Partner

We achieved the highest status under the SAP partner programme.

2020

Extension of the Integrated Management System (IMS)

We are adding three new areas of certification to our long-established management systems: the Anti-Corruption Management System, the Cloud Privacy Management System and compliance with the requirements of the GDPR.

2022

Microsoft Solutions Partner

In the new partner program, we earned 5 out of 6 designations, as the very first company in Slovakia and on the same day as Microsoft announced the new terms and conditions.

2024

Member of the SYNTECA Group

We are becoming part of the international SYNTECA Group.

People

Together we are creating the digital future

Our team consists of 200 professionals across Slovakia.
We are united by a passion for modern technologies
and a desire to constantly discover new possibilities in this
field.



Martin Vlčko

Chairman of the Board of Directors,
CEO and ESS Division Director



Radovan Báľent

Vice-Chairman of the Board of Directors
and SME Division Director



Ján Schwarz

Member of the Board of Directors,
CTO and CES Division Director



Marek Sedliak

ESS Division Sales Director



Miroslav Tobiaš

SME Division Sales Director



Marián Baranovič

ESS and SME Divisions Operations
Director



Patrik Nota

CES Division Operations Director

Three divisions, countless possibilities

CEO

CES
Division

Sales
Operations

ESS
Division

Sales
Operations

SME
Division

Sales
Operations

Finance
Director

Corporate Affairs & IMS
Finance and Office Management
Human Resources · Marketing
Internal Systems

CTO

Organizational structure

In terms of organizational structure, SOFTIP now has 3 divisions and central supporting units. Competence centers also operate within the divisions in relation to individual product lines or service segments with the aim of concentrating unique knowledge or employees' relationship to the given products and services, and thus creating ideal conditions for their further development.

CES Division Cloud Enterprise Solutions

Provides infrastructure and cloud services, hardware deliveries and support for completed projects. It covers the knowledge competence and the sales of Microsoft solutions.

CES Division Enterprise Solutions and Services

Designs and implements specialized systems matching the specific requirements of clients, characterized above all by their uniqueness.

ESS Division Small and Medium Enterprises

Implements custom ERP solutions, HR systems and partner SAP solutions with numerous add-ons. It also provides a complex customer support through the Call Centre, Helpdesk, and Remote support.

We have the most comprehensive portfolio of IT products and services

ERP systems

An Enterprise Resource Planning system focused on the area of production, logistics, distribution, supplies, invoicing and accounting concerning companies of all sizes.



HR systems

An information system for HR management from staff recruitment and selection, their adaptation, development, education to assessment and remuneration.



Production systems

The most complex offer of solutions within production enterprises operating in different industrial segments.



Customer IS

Complex and unique solutions and products covering the most specific customer requirements.



Cloud Solutions

Cutting-edge cloud solutions with the guarantee of the best service from an experienced Microsoft Solutions Partner.



Services

The widest IT service portfolio in Slovakia covering all needs in the IT area, regardless of company size or industry.



Radovan Bálent

Vice-Chairman of the Board of Directors and SME Division Director

Product portfolio

We have a solution for every area of your business.

We know the specifics and peculiarities of individual segments and related processes. A broad portfolio of our own solutions is complemented by the top products resulted from strategic partnerships with Microsoft and SAP. We develop all the solutions to meet individual needs of each customer.

Except for the ERP systems, we design IT infrastructure, implement custom products and solutions and provide complex IT services and consultations.

The scope of our services makes us a Slovak IT market leader.

Product portfolio

ERP systems

SOFTIP PROFIT PLUS

The most popular Slovak ERP system

SAP Business One

Globally widest ERP system for small and medium-sized enterprises

SAP ERP

An ERP system with a high segment specification for medium-sized and large companies

KEEPI – Cloud by SOFTIP

Online accounting for sole-traders with the basic functionality provided free of charge

HR systems

SOFTIP HR PLUS

The most popular information system for salary and wage processing

SOFTIP HAPPY HR

An upgraded web application for modern HR management

SOFTIP Attendance systems

An intelligent solution to register staff attendance

Production systems

SOFTIP PRODUCTION

A complex information system for planning and managing custom-made production

SOFTIP MONACO

A next generation information system for technical documentation

SOFTIP AddOn Production

SAP Business One AddOn application for production register and management a riadenie výroby

Customer IS

SOFTIP AUDIT

Complex planning and processing of internal audits in line with EN ISO 19011:2011

SOFTIP Author Royalties

An information system for calculating author and artist royalties

SOFTIP BI

A custom-made management information system

SOFTIP EVO

Information system for electronic public procurement

SOFTIP EZO

An information system for recording contracts and orders

SOFTIP FRP

An information system for project financial management

SOFTIP GARANT

A group of products focused on supporting pension company performance and management penzijných společností

SOFTIP HR Portal

Information system for modern Human Resources management

SOFTIP IOT PLATFORM

Unified SW platform for continuous monitoring and evaluation of tracked data

SOFTIP Consolidation

An IS for fast and repeated setting of consolidation package

SOFTIP Insurance

An information system to manage the processing of insurance events in companies

SOFTIP Commissions

IS for registration and management of the network of traders and intermediaries

Cloud Solutions

Microsoft 365

Increase productivity with Microsoft Modern Workplace tools

Microsoft Azure

Comprehensive support for infrastructure migration to the cloud

Power Platform

Design, development, and implementation of intelligent cloud applications on the Azure platform

Security

Protection against cyber threats

Service Level Agreement

Repeated provision of tailored services in the agreed quality and scope

Cloud Solution Provider

Simple licensing of Microsoft cloud services with a support of its top partner

Services

IT Development concept

IT strategy created in cooperation with experts

Service outsourcing

Personnel and salary outsourcing, e.i. outsourcing in the IT area

Maintenance and service

A wide spectre of professional services from Audit to Back-up

Software House

Custom software development, including follow-up support and care

Trainings

Legislative seminars, trainings on SOFTIP applications, individual education

A close-up photograph of several red ants on a green leaf. The ants are in the center-left of the frame, moving across the leaf's surface. The leaf has prominent veins and is slightly out of focus in the background. The overall tone is green and natural.

**We offer a service you
can rely on**

Our customers have the opportunity to establish a long-term relationship with us via contract on Service Level Agreement (SLA – Service Level Agreement).

It is a repeated provision of service in agreed quality and size. From the point of view of a customer a tailor-made SLA can be perceived as an additional service with an added value related to the usually provided service.

Support

Call Centre

Need expert advice on our applications? We provide immediate telephone consultation with an expert for all applications you use at the phone numbers listed in the Customer zone at www.softip.sk. Call Centre is available every working day from 8:00 A.M. till 16:00 P.M.

Helpdesk

You can find updated current information on software products, including the possibility to download a new version and related auxiliary documentation at cpznew.softip.sk. Here, you can also register your problem or a question on the software you use, as well as to monitor the solution status. All SOFTIP customers can become the CPZ users when they fill in a registration form.

Service Line

In the Customer zone at www.softip.sk you will find both a service line telephone number and an e-mail address where you can order service intervention by our consultants, including Remote Customer Support services. The service line is available every working day from 8:00 A.M till 16:00 P.M.

Remote support

A remote support allows our customers to use all services provided by our consultants in the shortest time possible.

References

Our customers' satisfaction comes first



Size doesn't matter

We provide our IT services to thousands of companies ranging from small businesses to multinational corporations whose products are popular and well-known.

Retail and Services

AGGLU SK, Amberg Engineering Slovakia, ARVAL SLOVAKIA, ASBIS SK, ATENA - PERSONAL CONSULTING, Direct Parcel Distribution SK, Dr.Max Holding SK, FORTUNA SK, Fresenius Medical Care Slovensko, INDEX NOSLUŠ, KOSIT, KPMG Slovensko Advisory, Manuvia, Medirex Servis, MEDITRADE, MEDUSA GROUP, Odvoz a likvidácia odpadu, Slovenská autobusová doprava Dunajská Streda, Slovenská autobusová doprava Trenčín, Slovenská autobusová doprava Žilina, Trenkwalder

Industry

2J Antennas, ATTACK, Auguste Cryogenics Slovakia, Baliarne obchodu Poprad, Berndorf Sandrik, BETAMONT, Curium International Trading, CSM Industry, Danfoss Power Solutions, Deutsche Telekom Systems Solutions Slovakia, ELBA, ENPAY TRANSFORMER COMPONENTS, europlac, Heineken Slovensko, CHEMOSVIT, IKEA Industry Slovakia, Illichmann Castalloy, Klauke Slovakia, Letecké opravovne Trenčín, Liberty Ostrava, linea – D, LOKO TRANS Slovakia, MATADOR HOLDING, MEDIN, MH Teplárenský podnik, Novoplast, O2 Slovakia, OMNIA KLF, PPA CONTROLL, Pivovar STEIGER, Považská cementáreň, RKS Trenčín, QUILTEX, SHP Harmanec, SL SLOVAKIA, Slovalco, STAROPRAMEN-SLOVAKIA, STAVEX Nitra, TATRA TRUCKS, TESLA STROPKOV, VIPO, WAY INDUSTRIES, Witzenmann Slovakia, ZF Slovakia, Železiarne Podbrezová

Utilities

Podtatranská vodárenská spoločnosť, Severoslovenské vodárne a kanalizácie, SLOVENSKÝ VODOHOSPODÁRSKY PODNIK, Stredoslovenská vodárenská prevádzková spoločnosť, Trenčianske vodárne a kanalizácie, Východoslovenská energetika Holding, Západoslovenská vodárenská spoločnosť

State and Public Administration

GENERÁLNA PROKURATÚRA SR, LESY SR, Mesto Banská Bystrica, Ministerstvo kultúry Slovenskej republiky, Národná agentúra pre sieťové a elektronické služby, Národná zoologická záhrada Bojnice, Slovenská agentúra životného prostredia, Slovenská akadémia vied, Slovenská inovačná a energetická agentúra, Slovenská pošta, Slovenská zdravotnícka univerzita v Bratislave, Štatistický úrad Slovenskej republiky, Úrad pre dohľad nad zdravotnou starostlivosťou, Ústredie práce, sociálnych vecí a rodiny

Finance

Conseq penzijní společnost, DÔVERA zdravotná poisťovňa, Erste Group, KB Penzijní společnost, Slovenská sporiteľňa, OVB Allfinanz Slovensko, Prvá stavebná sporiteľňa, Union poisťovňa, Union zdravotná poisťovňa, Všeobecná úverová banka

Wholesale and Retail

COOP Jednota, BILLA, dm drogerie markt, IKEA Components, K O F T, LORIKA Slovakia, MEDITRADE, NITRAZDROJ, PHOENIX Zdravotnícke zásobovanie

Healthcare

Detská fakultná nemocnica s poliklinikou Banská Bystrica, Penta Hospitals, Univerzitná nemocnica Martin, Ústredná vojenská nemocnica SNP Ružomberok

We closely cooperate with the world's leading IT companies

Microsoft
2024 Partner of the Year

Finalist
Modern Workplace for Frontline Workers
Award

Microsoft
Solutions Partner
Digital & App Innovation
Azure

Specialist
Build AI Apps on Microsoft
Azure

Microsoft
Solutions Partner
Data & AI
Azure

Specialist
Infra and Database Migration
Build AI Apps on Microsoft
Azure

Microsoft
Solutions Partner
Infrastructure
Azure

Specialist
Infra and Database Migration

Microsoft
Solutions Partner
Security

Specialist
Cloud Security
Identity and Access
Management
Information Protection and
Governance
Threat Protection

Microsoft
Solutions Partner
Modern Work

Specialist
Adoption and Change
Management
Modernize Endpoints

Ján Schwarz
Member of the Board of Directors, CTO and CES Division Director

Partners

We are a proud Microsoft Solutions Partner

SOFTIP was one of the first global Microsoft partners to achieve Microsoft Solutions Partner status. Under the new partner programme, we have earned five designations, including Data & AI (Azure), Digital & App Innovation (Azure), Infrastructure (Azure), Modern Work and Security. These are further enhanced by specialisations in specific technology areas.

We are among the leaders for Microsoft Cloud

As a five-time winner of the Microsoft Partner of the Year award for Slovakia and a finalist in the global Microsoft Partner of the Year 2024 competition in the Modern Workplace for Frontline Workers category, we are among the most successful Microsoft partners in the Central European region.

Currently, we are the only partner on the market that can cover the entire lifecycle of Microsoft cloud-based solutions (from Microsoft Azure to Microsoft 365 and Security).

As a Cloud Solutions Provider, we also provide comprehensive licensing for Microsoft products and services, including professional support.

**Evidence of our know-how and
experience is provided by our certificates
and awards from global leaders**



Partners

SAP Silver Partner

SOFTIP has been a partner of SAP since 2007. We have received multiple awards as the Best SAP Business One Partner; SOFTIP is also the largest and most successful implementation partner for this solution in Slovakia.

Our expert consultants have implemented more than 200 SAP Business One solutions in Slovakia and abroad including the Czech Republic, Poland, Hungary, Ukraine, and even Hong Kong. Whether in on-premise or in the increasingly popular cloud.

Strategic partners



A list of all partners is published at www.softip.sk

Professionalism and quality are our basic principles

ISO 9001

Quality Management
System

ISO 10006

Quality Management
System in projects

ISO 14001

Environmental Management
System

ISO/IEC 20000-1

IT Service Management
System

ISO 22301

System of Business
Continuity Management

ISO/IEC 25001

Software Engineering
Management System

ISO/IEC 27001

Information Security
Management System

ISO/IEC 27018

Protection of personally
identifiable information in
public clouds Management
System

ISO 37001

Anti-bribery Management
System

ISO 37301

Compliance Management
System

ISO 45001

Occupational Health and
Safety Management System

GDPR

General Data Protection
Regulation

Management systems

SOFTIP has built-in Integrated Management System (IMS) according to international standards.

The Integrated Management System was certified by auditors from the renowned certification body CERTICOM. By regularly passing certification and supervisory audits, SOFTIP confirms its responsible approach to environmental protection and employee health, controlled access to and protection of information assets, and the fact that it uses the most modern methods of unified, systematic, and process-based company management in its activities.

The built-in Integrated Management System entitles SOFTIP to be considered the responsible company providing the highest added value for its customers.



Corporate social responsibility

Believing in good,
doing good

Environmental protection, increasing the quality of education and improving the health and quality of life. These are the main areas we have been working on for a long time at SOFTIP and we want to actively participate in their positive change.



We inspire to donate blood

We organise the SOFTIP KVAPKA KRVI (SOFTIP blood donation) event in Banská Bystrica, which attracts dozens of volunteers every year and takes place at the turn of October and November. The main goal of this event is positive motivation for all those who are considering donating blood.



We are fans of recreational sport

For several years, SOFTIP has been the titular partner of the Three Kings Night Run through the streets of Banská Bystrica, which regularly starts the Marathon BB Tour season on 6 January. We support several amateur sports clubs and organise sporting events, including the SOFTIP CYKLO TOUR spring cycling tour.



We are interested in strong human stories

SOFTIP has long been one of the largest supporters of the Down Syndrome Society in Slovakia. We are very glad that our employees have taken it under their wing and initiate various volunteer events and collections to support its activities. We have been a long-time supporter of Light of Hope. We help people in difficult life situations.



We care about the quality of education

We have established long-standing cooperation with schools. We share know-how through lectures by our staff on campus and free admission for students and faculty to our professional events. We also help with the technical equipment of professional classrooms or the furnishing of relaxation zones.



We are being kind to the planet

We have implemented an Environmental Management System (ISO 14 001). We minimise the waste we produce and separate what we do produce honestly. We are electrifying processes, saving paper and toner. We optimise business travel, use conference calls and remote file sharing for communication. We cycle to work.



We are one of the exceptional companies

We are a proud holder of the Exceptional Company Award, which was awarded to us for our activities in the field of social responsibility by the renowned certification company TÜV SÜD Slovakia.



SOFTIP in numbers

We don't just measure success by numbers, they can reveal a lot about us

1991

Year of foundation

9

Offices

14 000+

Customers

200

Employees

21,4

Revenues (2024)
in mil. EUR

15,2

Added Value (2024)
in mil. EUR

Seat & invoicing address:

SOFTIP, a. s.
Krasovského 14
851 01 Bratislava – mestská časť Petržalka

Post address & contact:

SOFTIP, a. s.
Vajanského námestie 7
974 01 Banská Bystrica
+421 48 4340 111, softip@softip.sk

www.softip.sk



the 1990s, the number of people in the UK who are employed in the public sector has increased by 1.5 million, from 2.5 million in 1980 to 4 million in 1995. The public sector has become a major employer in the UK, and its growth has been a major factor in the overall growth of the economy.

The public sector has also become a major provider of social services, and its growth has been a major factor in the overall growth of the economy. The public sector has become a major provider of social services, and its growth has been a major factor in the overall growth of the economy.

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